

## We connect human expertise **with technical solutions.**

psb intralogistics is one of the leading companies in Europe's intralogistics sector. We design and implement customized integrated systems for the in-house material flow and warehouse automation. From design and production to the life-cycle service, for more than 130 years we have focused on the success of our customers.

We want to strengthen our team with a

## **Technical Sales Manager** (m/f)

### **Your responsibilities:**

- Develop our international target markets; customer and project acquisition
- Analyze, select and responsibly process enquiries
- Accompany the projects – from the quotation phase to implementation
- Support our customers in the relevant foreign markets
- Develop and support international sales partners
- Prepare technical quotations and sales documents
- Monitor and report information on competitor activities and market trends

### **Your profile:**

- Incorporated engineer, or university degree in engineering; business studies graduates with high technical expertise are also welcome
- Several years of working experience as a sales engineer or design engineer
- Excellent communication skills, persuasive strength and high service-focused attitude
- Team-oriented attitude, commitment and targeted working methods
- Willingness to travel
- Fluent in German and English; other language skills would be a plus

We offer interesting, complex tasks in a dynamic, expanding industry. You will be part of a highly qualified team with a flat hierarchy, working in innovative and challenging projects in an international business environment.

A training plan within the framework of our mentor program, performance-based salary, a corporate pension plan plus further benefits for us are a matter of course.

If you are interested in this job position, please send your detailed CV and cover letter to Jochen Hoffmann, Human Resources Manager at psb: [personal@psb-gmbh.de](mailto:personal@psb-gmbh.de)

